



Position **Product Manager, Gateway**

Team Product

Location Hoboken, NJ or Toronto, ON

Mazooma is a progressive financial technology company that's revolutionizing igaming and sports betting in the U.S. We strive to set the standard not just for our company but also for our industry and need motivated, talented people to support our explosive growth. If you'd like to be part of the solutions transforming the world of igaming, we invite you to join our team.

We are currently looking for a Product Manager to join our Product Team. This is an exciting role in our Product Management team, which is responsible for delivering best-in-class products for our customers. The Product Manager, Gateway is responsible for delivering and enhancing our gateway solutions, which supports all products in our portfolio. This position reports to the Chief Product Officer.

What will you do?

- Take full ownership of product features, understanding existing performance and identifying both immediate, tactical improvements and longer-term growth opportunities.
- Play a key role in the definition and evolution of the product vision and overall strategy
- Interact with internal stakeholders to convert business needs into product initiatives
- Collaborate with the business development, account management, operations and engineering teams to compile product requirements and UI specs
- Get to know our customers and their problems to identify ways to improve the product offering
- Work with internationally based software development teams in an agile manner, communicating effectively to keep all projects well defined and on track
- Where necessary, engage and manage external vendors or agencies
- Develop and monitor product KPIs and metrics and feed back into the business through the creation of clear and concise dashboards
- Analyse market trends and performance drivers to identify new opportunities
- Prepare regular product update materials for periodic updates to the rest of the company (town halls, steering meetings, etc.)



**You will
be/have:**

- At least 3 years experience in a Product Management role
- Experience in online/digital payments – preferably for a gateway/PSP
- A self-starter, an enthusiast and is passionate about product and new features
- Experience of working with data and have an understanding of performance metrics
- A great presentation style, teamwork, and communication skills are a must.
- Strong technical knowledge and experience working closely with technical members of staff
- Capable of interacting with partners and other external parties in a professional and polished manner
- Ability to understand and communicate complex technical concepts
- Experience presenting and collaborating on product design with cross-functional teams

Mazooma welcomes and encourages applications from people with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process.

Interested applicants are invited to send a cover letter and CV to PeopleandCulture@mazooma.com.

Mazooma takes great pride in our ethical and fair hiring practices. All individuals who are offered employment, whether directly or indirectly, are always required to go through a formal application and in-person interview process. We will never ask for money or payments from applicants at any point during the recruitment process. To protect yourself, do not respond to unsolicited job offers from individuals or e-mail addresses, and never disclose any details about yourself (including personal or financial) to anyone you do not know or trust, or on a website you do not trust.

